Bid: 103-MCSSSDCPS-26-01

Bid Opening: May 14, 2025

Bid submitted by	:
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Company	Dynamic Security LLC (Dba Minutema	n Security) Dated: 5.13.25
Signed: Bran	ndon Thomas	Title: Regional President
By (printed	name): Barton L. Kartoz	
Contact Info	ormation:	
Name: Barton L. Kartoz		 E-mail: barton.kartoz@minutemanst.com
Address: 29 Northfiel	d Avenue, Edison, NJ 08837	
Phone: 609-		9 Website:

INTENT

It is the intent of the Mercer County Special Services School District to enter into a contract with the lowest responsible bidder to provide installation of, and maintenance and repair services on all district-owned physical security control systems for its facilities and facilities of the MCSSSD Cooperative Pricing System.

Mercer County Special Services of Mercer County (MCSSSD) is requesting firm labor costs and percentage discount rates for various equipment, software, and services to serve the district, and affiliated purchasing cooperative members for maintaining identity management, physical security, event notification/response, video surveillance solutions, and data sharing tools between various sub-systems to maximize the utility of the identity and access control credential in the school district.

BIDDER QUALIFICATIONS

All bidders must submit proof of the following:

- RS2 VAR Status & Experience
- Genetec VAR Status & Experience
- All bidders must submit a letter of certification from the manufacturer of products on which they are bidding, verifying they are authorized to sell, install and maintain their products with this bid. Failure to do so will render the bid non-responsive.

Bid Proposal Pricing Sheet 2 - Percentage Discount on List Price

(For all products produced by the manufacturer)

#	Manufacturer	% Discount 25- 26	% Discount 26- 27
1	ASSA Abloy	25%	25%
2	Salto	5%	5%
3	HID Global	25%	25%
4	Genetec	5%	5%
5	RS2	30%	30%
6	Life Safety Power	23%	23%
7	Altronix	30%	30%
8	Innovonics	25%	25%
9	ID Gamut	5%	5%
10	Mercury	30%	30%
11	AXIS Communications	9%	9%
12	Hahnwa Vision	30%	30%
13	Lenel	8%	8%
14	Avigilon	10%	10%
15	Senstar	15%	15%
16	Any Other Manufacturer	12%	12%
17	Parts and Supplies required for Installation (Cabling, Raceways, Conduit, Backboxes, etc.)	12%	12%

BID PROPOSAL FORM

Bid Proposal Pricing Sheet 1 – Labor Rate

#	Quantity/ Estimated Cost	Description	Hourly Rate 25 26	Hourly Rate 26-27
1	100 Hours	Service Technician – Regular Time	\$ 139.00	\$ 143.17
2	24 Hours	Service Technician – Overtime	\$ 198.00	\$ 204.00
3	10 Hours	Service Technician – Holiday	\$ 231.00	\$ 139.00
4	16 Hours	Journeyman Electrician – Regular Time	\$ 152.00	\$ 156.56
5	12 Hours	Journeyman Electrician – Overtime	\$ 225.98	\$ 233.00
6	6 Hours	Journeyman Electrician – Holiday	\$ 263.64	\$ 271.50
7	24 Hours	Project Manager	\$ 148.00	\$ 152.50
8	24 Hours	Design Engineer	\$ 142.00	\$ 146.00
9	24 Hours	Software Engineer	\$ 142.00	\$ 146.00
10	24 Hours	Trainer	\$ 142.00	\$ 146.00
11	24 Hours	Panel Building	\$ 90.00	\$ 93.00