

BID PROPOSAL FORM**Bid Proposal Pricing Sheet 1 - Labor Rate**

#	Quantity/ Estimated Cost	Description	Unit Price 23-24	Unit Price 24-25
1	100 Hours	Service Technician - Regular Time	\$ 135.00	\$ 139.05
2	24 Hours	Service Technician - Overtime	\$ 182.25	\$ 187.72
3	10 Hours	Service Technician - Holiday	\$ 222.75	\$ 229.43
4	16 Hours	Journeyman Electrician - Regular Time	\$ 148.00	\$ 152.44
5	12 Hours	Journeyman Electrician - Overtime	\$ 222.00	\$ 228.66
7	24 Hours	Project Manager	\$ 145.00	\$ 149.35
8	24 Hours	Design Engineer	\$ 135.00	\$ 139.05
9	24 Hours	Software Engineer	\$ 135.00	\$ 139.05
10	24 Hours	Trainer	\$ 145.00	\$ 149.35
11	24 Hours	Panel Building	\$ 85.00	\$ 87.55

DETAILED LIST OF PARTS BID AVAILABLE UPON REQUEST.

Bid Proposal Pricing Sheet 2 - Percentage Discount on List Price

#	Manufacturer	% Discount 23-24	% Discount 24-25
1	Parabit Systems	-14%	-14%
2	Aimetis	-10%	-10%
3	RS2	-35%	-35%
4	Axis	-9%	-9%
5	HID	-30%	-30%
6	Winstead	-10%	-10%
7	Middle Atlantic	-15%	-15%
8	Connectors Plus	-10%	-10%
9	Aviglion	-15%	-15%
10	2N	-5%	-5%
11	Milestone	-10%	-10%
12	Exacq	-15%	-15%
13	Other Manufacturers, Supplies and Parts	-13%	-13%